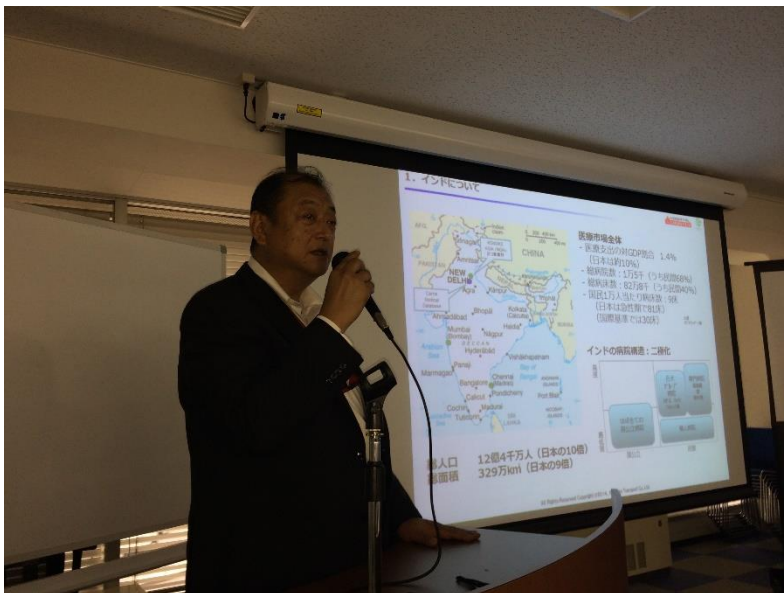


**Medius – Medinippon India Healthcare Seminar II;  
28 August 2014; 14:00-17:00, Tokyo, Japan.**



Mr. Hisayuki Furuki, Director, Medius Solutions Co Ltd, gave an introductory remark and introduced the speakers of the day.

The program was organized by M/s Medius Holdings ([www.medius.co.jp](http://www.medius.co.jp)) jointly with Medinippon healthcare pvt ltd ([www.medinippon.com](http://www.medinippon.com)) to create an awareness about the Indian healthcare market to the Japanese stake holders in healthcare, as they have started a JV in India with M/s Konoike Transports namely Carna Medical Database Pvt Ltd in Gurgaon Delhi, India.



Mr. Minoru Amano gave a talk on general scenario of logistics in India.

Mr. Amano is one of the members of the board M/s Konoike transports, Japan and also the Managing Director of Carna Medical Database Pvt Ltd, India.



Mr. Jun Otani from Konoike Transports, Japan gave an overview of the imports, duty structure, customs clearance formalities, and regulatory guidelines regarding healthcare products imported into India.

**Medius – Medinippon India Healthcare Seminar II;  
28 August 2014; 14:00-17:00, Tokyo, Japan.**



Dr CJ Vetriavel, CEO of Be-Well Group of Hospitals, Chennai, India, gave a tele-talk on the “Perspectives of a healthcare entrepreneur in logistics in healthcare” and suggestions to the Japanese industry who wish to enter India.



Mr. Kenji Sekine, Corporate Auditor, Terumo Co Ltd., Japan gave an elaborate lecture on his experience in Indian healthcare market and an in-depth analysis into the key factors for survival and success in the Indian market.



A part of the audience which comprised of mainly Japanese healthcare equipment, devices and disposables manufacturers, most of whose products are handled by Medius Holdings in Japan, which is probably the single largest Japanese medical equipment, devices and disposables distribution company with 1700 employees and a share of 35% market coverage with listing in JASDAQ (medius.co.jp)